

Networking Tips

Networking is about building genuine professional relationships. Every conversation can help you learn, discover opportunities, and connect with people who may support your career journey. You don't need to know the person; you just need to start a meaningful conversation.

How to Network with Confidence

- Introduce yourself with your name, course or profession, and career interests.
- Ask thoughtful questions and show genuine curiosity.
- Listen more than you speak and avoid interrupting.
- Be respectful, friendly, and professional.
- Share your goals and interests with confidence.
- Thank people for their time before ending the conversation.

Build Relationships That Last

- Connect on LinkedIn after meeting someone.
- Follow up with a short thank-you message.
- Stay in touch by sharing updates and celebrating others' successes.
- Offer help when you can, as networking is a two-way relationship.
- Attend events, workshops, and career fairs regularly.

Remember

Opportunities often come through relationships. Every professional you meet could become a mentor, colleague, employer, or collaborator in the future.

NEXT STEPS

- ☐ Introduce yourself to at least three new people today.
- ☐ Ask each person one meaningful career question.
- ☐ Exchange contact details or connect on LinkedIn.
- ☐ Send a thank-you message within 48 hours.
- ☐ Continue building your professional network throughout your career.